



QuoteWerks, the award winning sales quoting and ordering software, is used by over 50,000 professionals in over 100 countries every day. Many of them used word processing or spreadsheet software like Microsoft Word or Excel before discovering the benefits of QuoteWerks. Others used more costly programs before realizing that they did not have to pay recurring fees to provide their customers with sales quotes. QuoteWerks is designed specifically to transform the quoting process into what it should be – Simple, Fast, and Cost Effective.

As a valued Accutech customer, your business will immediately benefit from the following features of QuoteWerks:

- Real-time product pricing and availability for all Accutech product lines.
- Instant and free access to expanded product content including detailed descriptions, product images, and manufacturer spec sheets for over 200,000 IT and consumer electronics products.
- Built-in product Configurator.
- Integrations with leading CRM applications including ACT!, GoldMine, Maximizer, MS Dynamics CRM, Outlook, Outlook BCM, salesforce.com, and SalesLogix.
- Integrations with QuickBooks and Peachtree.
- Integrations with leading MSP applications including ConnectWise, Autotask, and Tigerpaw.
- One-time license fees with no required recurring fees.
- Optional update maintenance plan.
- Concurrent user model allowing you to contain costs and avoid purchasing licenses for the occasional user.
- Volume discounts beginning with two licenses.

Providing quoting solutions to IT Solution Providers for over 15 years, QuoteWerks is clearly the quoting solution of choice for companies who want to improve their sales processes without the costly recurring fees required by other quoting tools. Accutech customers can be up and running with QuoteWerks and the Real-time Module for less than \$380 (one time investment).

To learn more about QuoteWerks and the features that will help you grow your business and improve sales performance, please check out the following:

- View a [video that shows how quickly you can create a quote using QuoteWerks](#).
- Download your free, fully functional [demo copy of QuoteWerks](#).
- Access [demo videos of QuoteWerks](#) highlighting our key features and integrations.
- View our step-by-step [tutorial videos on specific QuoteWerks functions](#) to become more familiar with QuoteWerks and its powerful capabilities.
- View the [reasons why you should choose QuoteWerks](#).
- View a [complete list of the QuoteWerks features and benefits](#).
- Take a [guided screenshot tour of QuoteWerks](#).
- View the [QuoteWerks Edition Comparison](#) matrix to find the solution that best meets your specific needs.
- Download the [QuoteWerks CRM Integration Matrix](#) to learn how we support your existing or preferred CRM system.

Overview of QuoteWerks Features

- **Link to Product Data Sources:** Import from spreadsheet files or manually enter products into product and services databases. Link to any ODBC compliant data source including MS Access, SQL, or Excel to name a few.
- **Email Your Quotes:** Integrated e-mail client enables you to e-mail your quotes directly from within QuoteWerks using SMTP or Microsoft Outlook with a single click. Quotes are emailed in either RTF (Microsoft Word Compatible) or PDF (Adobe Acrobat compatible) format.
- **Link to Accounting Software:** QuoteWerks offers native links to QuickBooks and Peachtree. Users can also utilize the native Open Export Module (XML, delimited text) or a variety of third party links to export your data to such programs as MAS 90 and MAS 200.
- **Customize Quote Layouts:** Use QuoteWerks visual Report Designer to format your quotes, orders, and invoices. Print pictures of quoted items.
- **Create Quotes, Invoices, and Purchase Orders:** Automatically track quote revisions and convert to orders/invoices.
- **Share Quotes Between Offices:** Do you have sales people on the road or do you work from home? QuoteWerks can synchronize quotes from multiple locations.
- **Know Your Profit Margin:** With QuoteWerks' extensive pricing features you will know your profit margin on everything you sell. Each line item in your quote can be marked up/discounted individually.
- **Bundle Your Products:** Add groups of products to your quote with a single click.
- **Configure Your Products:** QuoteWerks will present you with a list of products to choose from step by step. Each successive step is based on your previous selection.
- **Get the Best Prices:** The price comparison worksheet compares prices between your vendors ensuring that you receive the best price.
- **Required Parts Support:** Never forget to include a part again.
- **Track Custom Information:** Customizable fields and columns accommodate your company's unique product and quoting needs.
- **Create Sales Reports:** Includes a powerful, visual reporting tool allowing creation of outstanding quote reports, forecasted sales reports, commission reports, sales closure reports, product catalogs, and more.
- **Security Features:** Define who can see your quotes, which menus are available to each user, and more.
- **Document Automation:** Supports integrated cover sheets, spec sheets, and literature sheets. Includes integrated spell checking. Copy and paste reports into Microsoft Word.
- **International Features:** Display prices in your currency and foreign currency. Canadian GST/PST tax and foreign date formats also supported. Foreign prices of products can be entered and automatically converted to local currency pricing.
- **Supports Nine Pricing Methods:** Many ways to price your products and services such as customer price levels, customer/product based matrix, volume, fixed markup, margin, list, discount, and formula. Volume costing is also supported!
- **Import Quotes:** Import XML formatted quotes, orders, and invoices.
- **Product Price History:** See what you have sold to your customers in the past and what you charged.
- **Find Products Quickly:** Search for your products or organize them in folders.

To find out more about the benefits of QuoteWerks, or to schedule a live demo, please contact us at (407) 248-1481 or visit <http://www.quotewerks.com>.

If you are not currently an Accutech customer, sign up and take advantage of this quoting tool today by visiting Accutech on the web at <http://www.accutechdata.com/quotewerks>.