



Why ChannelOnline?

ChannelOnline automates the complete sales cycle and enables IT Solution Providers to efficiently research product information, prepare customer quotes, convert quotes to orders and ready them for submission to Accutech for fulfillment.

ChannelOnline puts you in control. Sign up for your subscription today - and provide your Sales and Purchasing teams with access to over 500,000 IT and consumer electronics products available through ChannelOnline.

Accutech's customers will receive the following immediate benefits:

- Streamlined workflow of day-to-day Sales and Purchasing processes
- Real time updated pricing and product availability
- Immediate access to detailed product content on up to 500,000 IT and consumer electronics products
- Customized e-commerce storefronts
- Range of functionality to increase productivity and customer satisfaction
- Pricing begins at \$198 per seat per month, a seat is a unique user
- Payment quarterly in advance by credit card, terms available for over 5 seats

For years ChannelOnline has provided a stable work environment from that is trusted by nearly 3,000 VAR professionals each day to sell more, execute faster and maximize margins.

For more information on ChannelOnline:

- Download "[ChannelOnline Overview](#)" (PDF)
- Visit us at www.channelonline.com for more details
- Sign up for our weekly live [ChannelOnline™ Webcasts](#)
- View online [Quick Tours and Product Demos](#)

Sign up to begin using ChannelOnline today!

For more information on how to take advantage of this time saving application, contact ChannelOnline sales directly via email to: Michael.Wallace@cbs.com.

If you are not currently an Accutech customer, sign up and take advantage of this new tool today by visiting our web site at www.accutechdata.com/cnetchannel.

ChannelOnline Feature Highlights

- **Administrative Management** – Administrative interface lets you manage your specific company business rules
- **Customer Management** – All of your customers' information, including their fully-searchable purchase history, is stored in one place. This enables any sales rep, support rep or administrator to provide efficient and personalized service
- **Quoting Management** – Create quotes that pull together your customer's pricing and preferences. From there, the quote can be printed, e-mailed, updated and circulated to departments as it converts to a PO
- **e-Commerce Store** – Set up transaction-ready private and public storefronts where end customers can browse your catalog, view custom pricing and place orders 24x7. Enable comprehensive product comparisons from more than 500,000 products in the US and over 200,000 in Canada
- **Purchase Order Management** – Manage your sales and operations more effectively with comprehensive reports for products, sales reps, customers and purchase orders
- **Back-Office Integration** – Access an XML interface from wherever you do business and employ sophisticated import/ export tools and custom technical support
- **MyChannel Dashboard** – Get one-click access to company/sales rep figures, favorite products, "my" purchasing and more

ChannelOnline Key Benefits

- **Increases margins and revenue** – by saving time on small orders, sales reps and purchase agents can focus on larger deals and customers
- **Improves customer service** – self-service capabilities empower customers to find products and check order status
- **Enhances productivity** – submit electronic orders from the same interface you use for your sales and procurement activities.

For more information on ChannelOnline or CNET Networks, Inc. please visit www.cnetchannel.com or contact us via email at channelonlinesales@cnet.com or by phone 1-877-276-5560.

About Accutech Data Supplies

Accutech Data Supplies is a wholesale distributor of data storage media, imaging supplies, and consumer electronics. Since our inception in 1994, we have worked closely with top industry manufacturers and offer over 6,500 different products. Our organization is focused on being the low cost and most reliable provider of these commodity products.

For more information, please visit our web site at www.accutechdata.com.